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 Employment & skills Problems finding suitably qualified staff Perception of the skills gaps in the workforce Links with local colleges, universities or job centres Other challenges, key issues or opportunities Tourism Encouraging more tourists to the district Providing more places for tourists to stay Providing tourism advice & support for tourism businesses Providing networking opportunities for tourism businesses & accommodation providers Other challenges, key issues or opportunities 	 Lack of quality jobs Lack of skills Attract business to Swanley Use people skills 5 major companies, Swan Mill, United House, Foton, Johnsons, Harringtons United House moving to Media House Protect existing industries- survey them TVOC centre should be developed with local businesses Can we encourage more business to use work experience Link between Swanley Town Council and other companies plus Orchards Academy. Another hotel near the M25 would be good Paramount site will bring jobs and will need a supply chain. Paramount also will be a silicone valley in Swanscombe Camping facilities for tourists nearby Networking for tourists Redesignation of Swanley as gateway for Brands Hatch Filming venues Famous roots, Michael Stock music publisher and well known artists. Filming venues?
 Support services for businesses Do you need business support & advice? What areas of expertise are most important? Are business loans sufficiently available? What do you think the Council can do to help businesses in the district be more successful? 	 Access to Funding still a problem Support to access start up funding Cancel the business rates Use business rates to improve the infrastructure and retain within the area to improve it Retain employment land

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Other challenges, key issues or opportunities	Confined by lack of available land
	A local network? + link to TVOC
	More advertising of the area
 Energy & sustainability What can the Council do to help businesses use energy more carefully? What can the Council do to help businesses to adapt to the changing climate e.g. the impact of severe weather and flooding? Other challenges, key issues or opportunities. 	Promote sustainability schemes
Places for growth & improvement Are there areas or locations in the district that should be identified for growth or improvement? Other challenges, key issues or opportunities	 Town Centre has improved dramatically Lower High Street has development potential, Bevan Place, MP cab etc. Would like town centre developed but not on the recreation ground No appetite to develop recreation ground Development securities maximising income but we need to help small business develop Too many landowners in lower High Street
 Transport Lobbying for improved rail transport Including Swanley in the outer zone of TfL fare zone 6 Improve Swanley train station Improve Bat & Ball station Improve roads/junctions that get very congested – specify or identify on the map Other challenges, key issues or opportunities 	 Trains needed to London Bridge Swanley station needs to be in Zone 6 The half hourly 477 bus is full from Bluewater. Can use Oyster card on Bus but not at Swanley station Station approach lighting issues Prices for Transport- £9 to London There is only one railway bridge creating pinch point in town Congestion between Swanley and M25, Ruxley Corner.

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 Making the district a good place to do business Promoting the district as a great place to set up a business Making sure there is employment space to set up and expand a business – what premises' are in short supply Helping town centres to be more vibrant Other challenges, key issues or opportunities 	 Planning considered to be picky Pre app advice does not include discussion with local members Make contact details clear and which officers to contact Buy business units? Active and innovative enterprise agencies Better publicity for business support schemes Town want to know more about what's going on Could there be enterprise/start up units? Earlier info about what's going on for members Much more COMMUNICATION Small units are in demand- they go really quickly. Manufacturing now retuning to UK so need bigger units?
 Broadband What areas in our district need faster broadband Helping rural areas have faster broadband Helping areas who want faster broadband to find local solutions Other challenges, key issues or opportunities 	•
Any other Business	 Swanley Town Council to be added to working group on TVOC Centre.